

FCS Lifecycle



FCS Lifecycle is a proven business strategy that is focused on creating opportunity, increasing your sales, and creating predictable reoccurring revenue for your business.

CREATE OPPORTUNITY

INSPECT

Roof inspections are a great way to create opportunity. All data from inspections performed with FCS's mobile app are delivered to your FCS system in real time. **The inspection can be completed before you even get down the ladder.**



FCS MOBILE



FCS SYSTEM



MOBILE BID

INTERACT

Upon your approval, your clients gain access to the inspection data through your website, with a login you provide, where they can access and collaborate with you on facility management's most comprehensive client portal. All of the inspection data for their properties are accessible and can be compiled into comprehensive management reports that ensure they keep their roofing portfolio on track.



CLIENT APP



CLIENT PORTAL



PDF REPORT



PROPOSAL



INCREASE SALES

To increase your sales it's important to **make it easy for your clients to buy from you**. FCS allows them to purchase up to five different environments: mobile, online, traditional PDF, online PDF, and in a point-of-sale environment direct from your mobile device.



ON THE GO



ONLINE



ON PAPER



ON PAPER



ON YOUR DEVICE

36min

Inspection Time/Section*

4-500

Annual Inspections Per Man*

61%

Inspections To Sales

\$5-600K

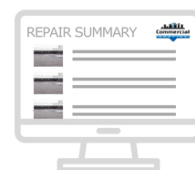
Per Inspector Annual Sales

INCREASE VALUE

All transactions on the property are summarized inside of the client portal in executive-style reports that allow your client to gain quick access to the upcoming and historical repair activity for their portfolio.



CLIENT APP



CLIENT PORTAL

RECURRING REVENUE

Leak service is a great source of recurring revenue that puts you first in line to perform emergency repairs and replacements.

REACT

You're notified of an event through text or notifications within the FCS system that allows you to seamlessly dispatch the work order to your technician's mobile device.



CLIENT APP



CLIENT PORTAL



FCS MOBILE



FCS SYSTEM



RESPOND

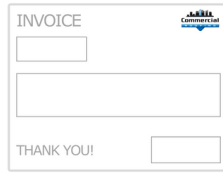
Your technician documents the location of the leaks and takes before-and-after pictures that update the FCS system and can provide FedEx-style tracking to keep your clients up to date on work order progress. Your technician reviews the work performed on-site and receives a confirmation signature directly on his mobile device. Everything you need to process the work order, including time, materials, photos, and details, are delivered to the system in real time so that you can **push your invoice out and get paid quickly**. Everything is automatically stored in the system and made available to your clients to reference within the client portal.



CLIENT PORTAL



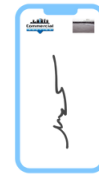
EMAIL NOTIFICATIONS



INVOICE



PROOF DOCUMENT



FCS MOBILE



FCS SYSTEM

REPLACE

Good service customers become great candidates for roof replacements, and the FCS system allows you to generate detailed and scaled takeoffs with your FCS tablet. It can generate pricing and detailed proposals that ensure you have the best opportunity to close the deal. Everything a foreman needs to produce a project can be sent to his mobile device to allow him to begin to track time on the project and document each day's work.



CLIENT PORTAL



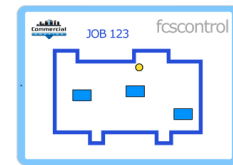
PROPOSAL



ESTIMATE



FCS MOBILE



FCS TABLET

PRODUCE

Percent complete and project profitability are tracked so you can make adjustments on the fly to keep the job profitable. Daily progress reports can be automatically distributed internally or to your clients daily to keep them in the loop on the progress of the job.



CLIENT PORTAL



EMAIL NOTIFICATIONS



THE WAY THEY MANAGE ROOFING

FCS compiles all the transactions and data from inspections, repairs, leaks, capital projects, budgeting, and executive reporting within the access point client portal, and has served as a facility management standard for national buyers. **You become the way your clients manage their roofing portfolio**, and they rely on your relationship to keep that resource in place.



FCS LIFECYCLE

FCS Lifecycle is a practical business strategy utilizing simple software that produces predictable results and a significant return on your investment. FCS allows you to control the direction of your relationship with your clients by controlling access to the data they rely on.

